PROMAT 23

Advanced Energy Council of MHI Presents: Integrated Lithium Battery in MHE – Types, Standards, and Benefits

Presented by:

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AEC Member Company	ProMat Booth #
Conductix-Wampfler	S434
Crown Battery Manufacturing Company, Inc.	S1075
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Green Cubes Technology	S1761
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Raymond Corporation	S1703 & S1903
UgoWork	N6760
Wiferion North America Inc.	N8318

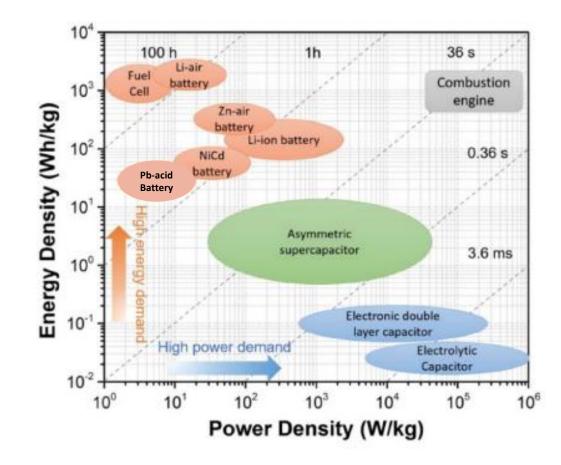
History

Innovation evolves slowly

- Lead acid battery invented:1860
- Combustion engine invented:1872
- First motor car:1886
- Li-ion invented: 1985
- LFP invented: 1996
- Honda launches EV plus, Lead acid based: 1997
- First Li-ion based Laptop: ~1998
- I-phone launch: 2007
- Tesla launches Li-ion Roadster: 2008
- First Material Handling Batteries: 2010
- Noble Prize in Chemistry awarded for Li-ion invention: 2019



Technology for Energy Conversion and Storage



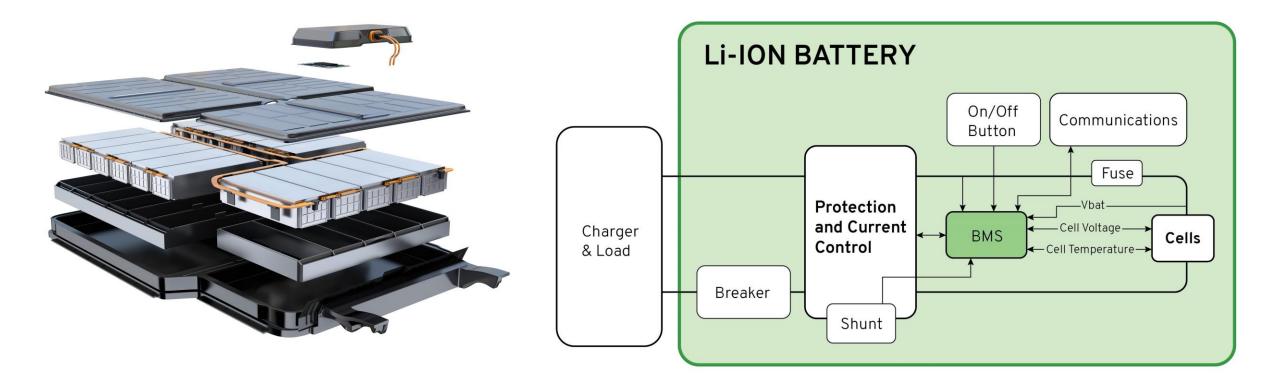
Li-ion Advantages

Varies widely by specific cell

- High energy density (weight an volume)
- High voltage
- Good cycle life
- Good temp operating range
- Low self discharge
- Low maintenance (no memory effect)
- Flat discharge curve

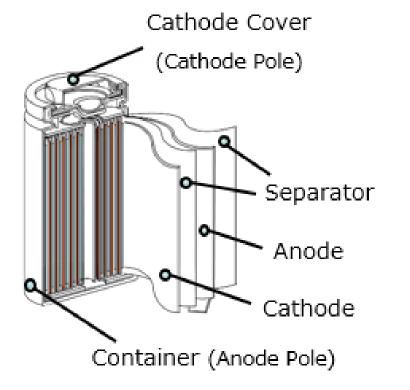


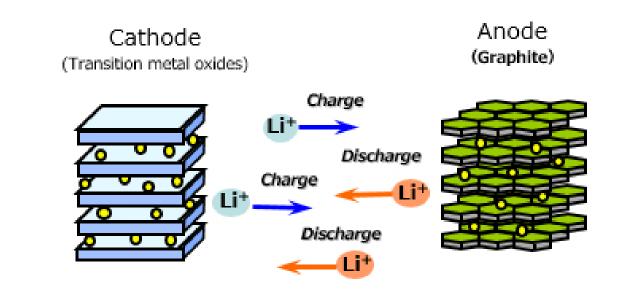
What is a Li-ion Battery Pack?



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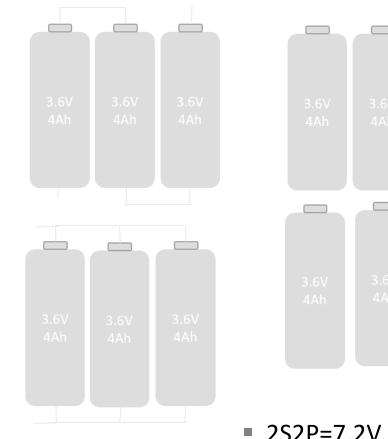
Li-ion Cell Components



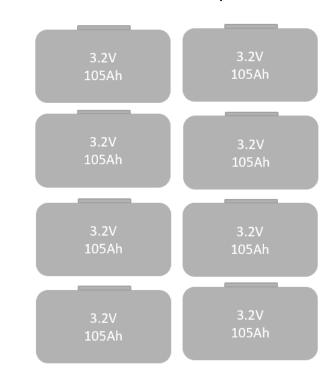


Building Capacity and Voltage

- Series to increase voltage, Parallel to increase capacity (same Wh)
- Series=positive to negative
- 3S1P=10.8V, 4Ah



4S2P=12.8V, 210Ah

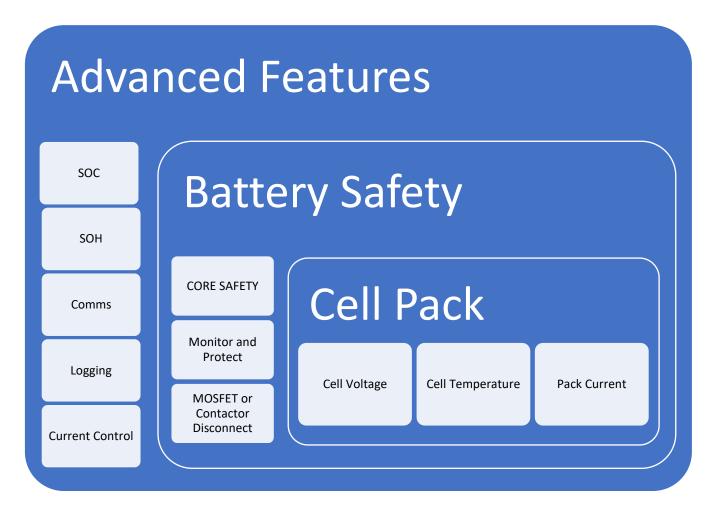


2S2P=7.2V, 8Ah

- Parallel=positive to positive and negative to negative
- IS3P=3.6V, 12Ah

Battery Management Systems (BMS)

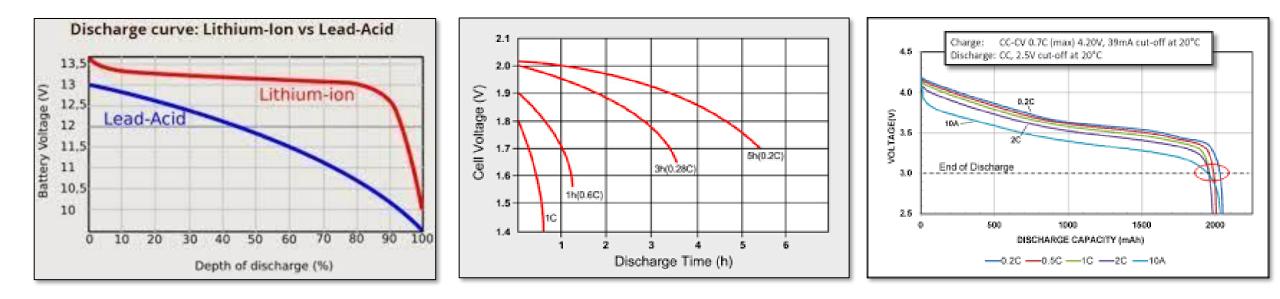
- Core Safety Functions
 - V, I, T Monitoring
 - Safety Disconnect
- Advanced Functions
 - State of Charge
 - State of Health
 - Heating and Cooling
 - Monitoring and Logging
 - Remote Communication
 - Advanced Current Control
 - Safety Integrity Level (SIL)
 - Inverter/System Control
 - Cell balancing



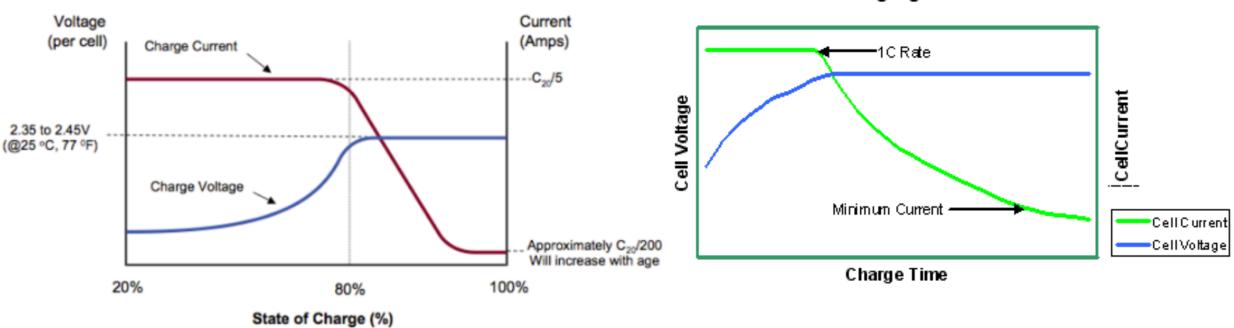
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Battery Discharge Curve

Li-ion Cells vs Lead Acid



Charging Lithium vs Lead Acid



Recommended Trojan AGM Charging Profile

Lithium Ion Charging Characteristics

Lithium Terminology Glossary

- Battery Discharge Indicator (BDI)
- State of Charge (SOC)
- Battery Management System (BMS)
- Controlled Area Network (CAN)
- Battery Cell Form Factors
- Chemistry Differences
- Definition of a Cycle
- Depth of Discharge
- Calendar/Shelf Life vs. Cycle Life
- Thermal Runaway
- Capacity (amp hours v kilowatt hours)

Battery Discharge Indicator (BDI)

- BDI communicates the battery's state of charge
- BDI houses an on/off power button, fault indicator, and battery state of charge gauge
- This could be external or could be integrated into the truck's display



Battery Management System (BMS)

- BMS is technology designed to oversee the battery
 - Electronic software and hardware components that are attached and govern the cells of the battery
 - This can be integrated or completely stand-alone
 - The level of sophistication varies
 - Communication of Performance Data
 - Monitors Cell Balancing
 - Voltage Limitations
 - Monitors Temperatures
 - Battery Usage



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CAN Integration (Controller Area Network)

- The battery's BMS can communicate with the truck and the charger over CAN bus
- Information provided to the truck can be displayed to inform the operator and warn the truck before any low state of charge disconnect
- Instructions to the charger can optimize the charge, allowing it to be as rapid as possible without causing an over-temperature or over-voltage condition for any cell
- Use of CAN bus increases the safety and longevity of the battery and MHE

Battery Cell Form Factors

Cylindrical Cells:

- 18650's or 26650's
- Robust, rigidly packaged cell only requiring electrical connections
- Cylindrical cells allow for design protection regardless of supplier

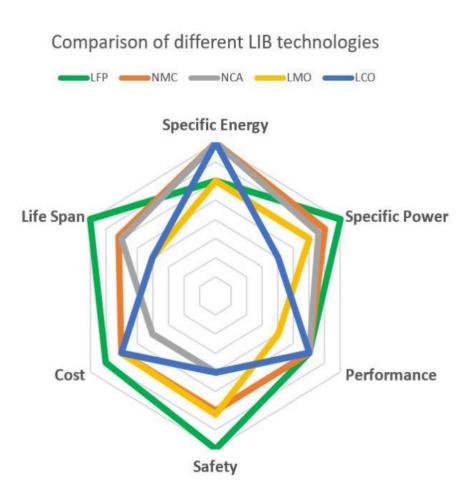
Prismatic Cells:

- Pouches made of a thin polymer (not rigid) with terminals
- Requires a rigid structure to protect the cell either individually or in modules
- Prismatic cells typically come in larger energy density formats



Battery Chemistries

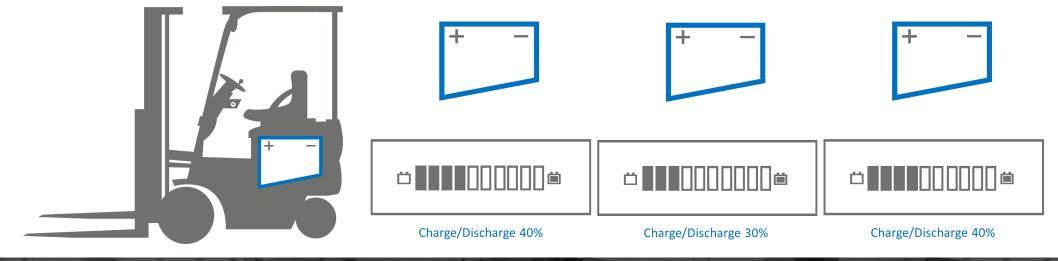
- There are many chemistry types for batteries
- We will focus on the top four:
 - Lithium Iron Phosphate (LFP-LiFePO4)
 - High thermal stability
 - Moderate specific energy and nominal voltage
 - Lithium Nickel Cobalt Aluminum (NCA)
 - High energy density
 - Poor thermal stability
 - Lithium-Cobalt-Oxide (LCO)
 - High specific energy
 - Short life span
 - Lithium Nickel Manganese Cobalt Oxide (NMC)
 - High capacity
 - Poor thermal stability



Source: www.efore.com/content/uploads/2020/12/Comparison_of_lithium_batteries_20201209.pdf

What is a Cycle?

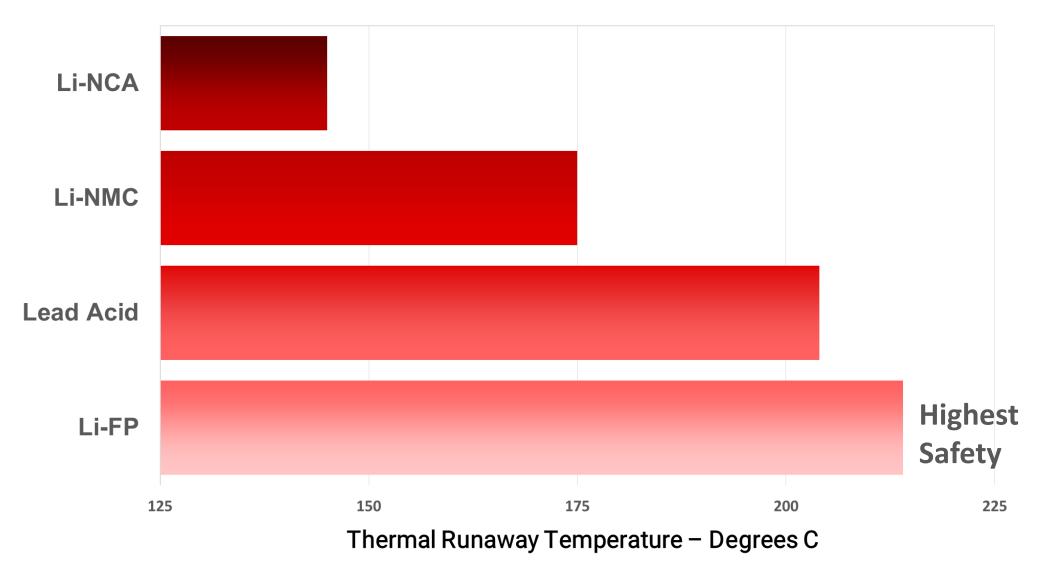
- Cycles are defined differently across companies as it pertains to warranty and longevity of the battery
 - Some companies have moved to a total amperage throughput vs defined cycle to capture regenerative braking as it pertains to a battery's capacity
 - Cycles can be defined as:
 - Discharge and charge of any amperage counts as a cycle
 - 80% depth of discharge of battery and charge back to 100% counts as a cycle
 - Cumulative charge and discharge equal to a percentage of the battery's rated capacity regardless of depth of discharge
- Battery chemistry and depth of discharge are the most important variables when calculating a batteries cycle life



Calendar/Shelf Life vs. Cycle Life

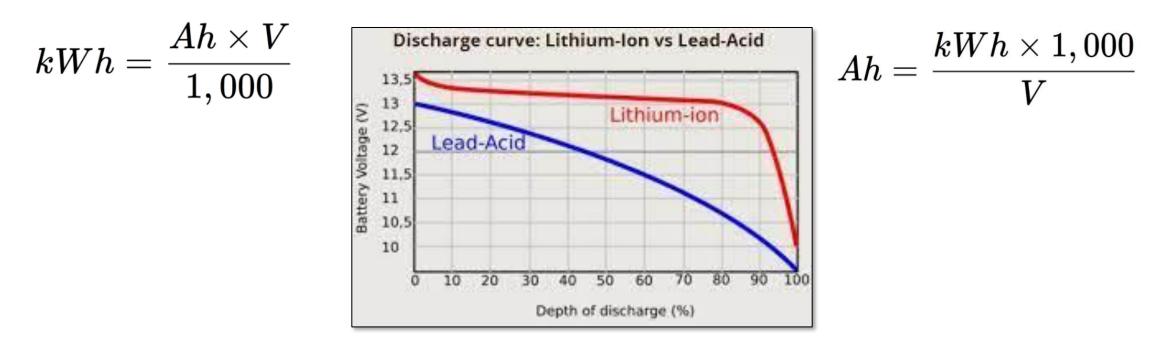
- Calendar life is the time for which a battery can be stored, as inactive or with minimal use, such that its capacity remains above 80% of its initial capacity
- Cycle life is the number of charge and discharge cycles that a battery can complete before losing performance
 - Within MHE; cycle life is commonly referred to as the number of defined cycles a battery can undergo before its capacity degrades to 80% of its rated capacity
 - Cycle life is impacted negatively by charging conditions, depth of discharge, and calendar life

Thermal Runaway

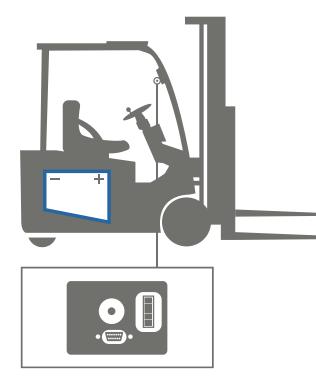


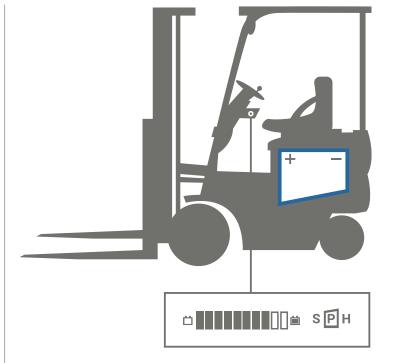
Capacity (Amp Hours v. Kilowatt Hours)

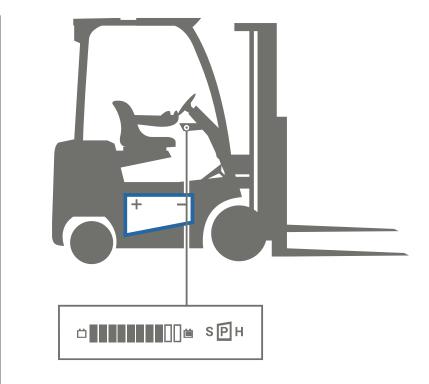
- Both are units connected with time (hours)
- Why is it important to understand the difference?
 - Voltage is a key component to calculating Amp Hours and Kilowatt Hours
 - Lithium has a higher voltage than lead acid 25.6v vs 24v
 - Resulting in a higher amp hour or kWh rating



Types of Lithium Battery Integration with Forklifts

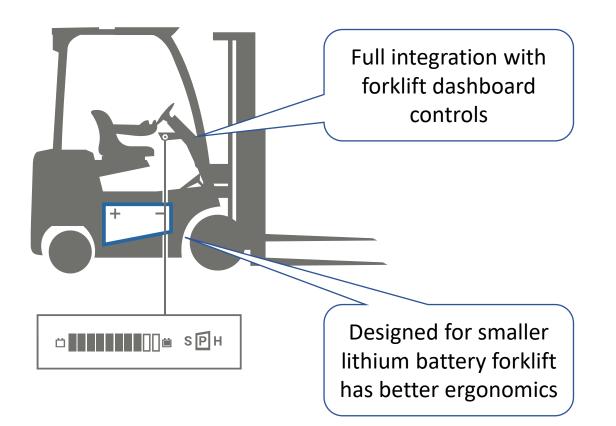






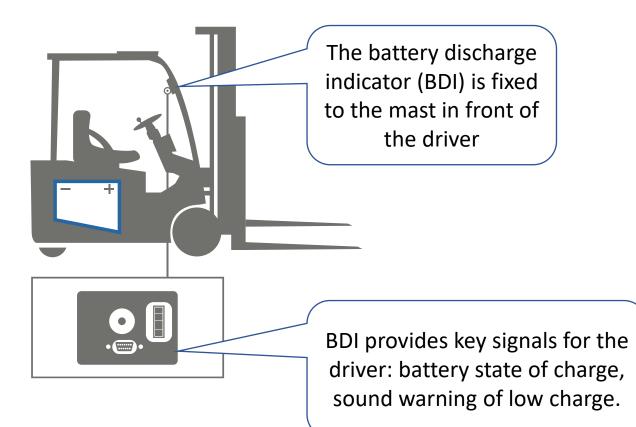
Drop-in lithium battery with an external battery discharge indicator (BDI) Controller Area Network (CAN) integrated dropin lithium battery Chassis-integrated lithium battery

Chassis-integrated lithium battery



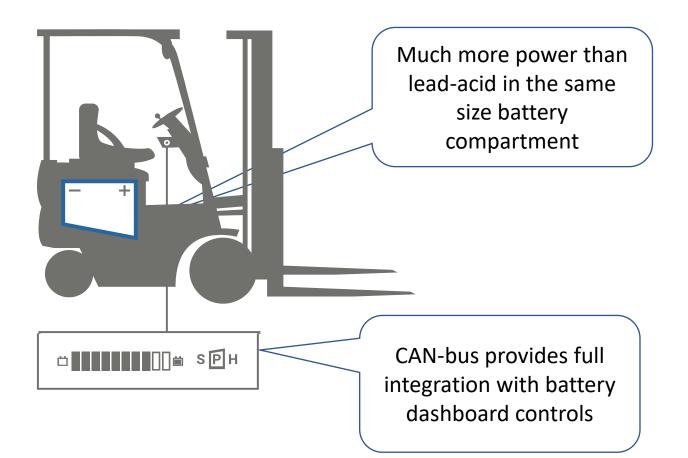
- Better ergonomics (more room in the cabin, lower center of gravity)
- Forklift battery charger system is CAN integrated; unified warranty
- Significantly higher cost compared to a similar drop-in battery
- Narrow product line, no flexibility in battery Ah capacity or upgrade packages (sealed, cold storage, etc.)

Drop-in lithium battery with an external battery discharge indicator (BDI)



- Easy replacement of a lead-acid battery, plug-and-play solution
- The external battery discharge indicator provides all key signals for the driver
- Cost-efficient
- Full range of battery options and upgrades
- No integration with the forklift dashboard controls

Controller Area Network (CAN) integrated drop-in lithium battery



- Full integration with the truck dashboard controls
- Full range of Ah capacity battery options and upgrades for cold storage, outdoor use, etc.
- Cost-efficient
- Both truck and battery retain dollar value for second life use

Choice Benefits the Truck Buyers

- Lithium technology can provide an optimum battery setup for specific applications of forklifts
 - flexibility in Ah capacity
 - options and upgrades
- Direct and seamless integration with forklift controls through CAN improves the efficiency and safety of operations
- Smaller battery compartment and lower center of gravity improve forklift design

Forklift and lithium battery manufacturers need to develop unified standards for CAN connection protocols. Customers will have a better choice of customizable equipment and improved efficiency and safety.



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Ethium by EControls	N8532
Flux Power	S2984
Green Cubes Technology	S1761
OneCharge	N6960
Raymond Corporation	S1703 & S1903
UgoWork	N6760
Wiferion North America Inc.	N8318

Upcoming Meetings



2023 Spring Meeting May 21 - 24, 2023 The Westin Hotel, Charlotte, NC



2023 Annual Meeting October 1 - 4, 2023 Diplomat Beach Resort Fort Lauderdale, FL



Questions?

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