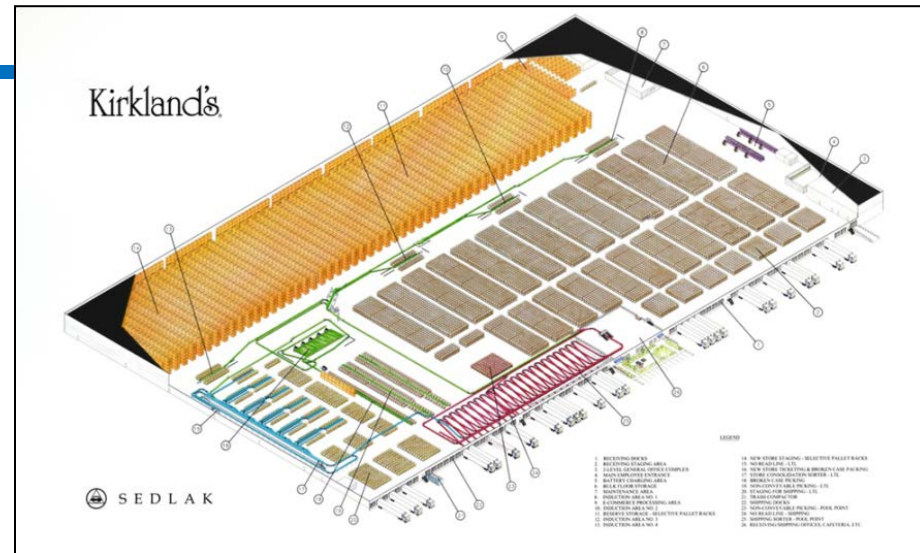


CHALLENGES

- With aggressive growth of 30% annually, it became apparent that the existing distribution center could no longer support the volumes.
- In 2003 Kirkland's had over 300 retail stores and were converting many to larger square footage.
- Kirkland's management turned to Sedlak and implement a new, consolidated distribution facility with the required equipment and systems to handle greater throughput volumes, reduced delivery cycles to the store and increased store deliveries .



Kirkland's is a leading specialty retailer of distinctive home décor, holiday merchandise and gift items in the United States. As of 2014, Kirkland's operates about 325 stores throughout 35 US states.

WHAT SEDLAK DID

- Developed building specifications for the construction of the new distribution center.
- Conducted a detailed facility planning study to develop the optimal layout and operations for the new DC.
- Coordinated all aspects of the MHE/IT systems design and implementation.
- Contracted negotiations with the selected WMS supplier.
- Defined WMS detailed design centering around the systems functionality and implemented services to support the WMS installation to assure it is fully operational

RESULTS

- ✓ Facility went go-live on time and under budget.
- ✓ Initial build was 770,000 sq. ft. with expansion capabilities to 1M sq. ft.
- ✓ The flow of the warehouse was designed to eliminate touches and allow Kirkland's to respond to their ever-changing marketplace and position them for continued growth.