



HUSKY
RACK & WIRE™

CASE STUDY

Innovative Storage & Handling Solution Improves Operating Efficiency

Glory Global Solutions was facing a warehouse storage and handling challenge with limited space, low clear heights and insufficient capacity. The company utilized a third-party logistics provider for additional support, but recognized the opportunity for an in-house solution that would increase its customer equipment assembly, configuration, storage and shipping efficiency.

Glory Global Solutions initiated its warehouse expansion project and partnered with Husky Rack & Wire and Fairchild Equipment to design an innovative and cost-effective solution that allowed the company to transition from its current third-party logistics provider. The Husky engineering team provided multiple designs with its INVINCIBLE rack product. The final design was selected that included an 8-level high, narrow aisle configuration with 4,400 pallet capacity. The project from design through implementation was completed in 16-weeks.



The Husky Rack & Wire storage and handling solution not only allowed Glory Global Solutions to quickly transition from its third-party provider, but also increased its operating efficiency and generated a 55% cost savings per pallet location versus the company's previous warehouse configuration.

"We considered a number of rack companies for this warehouse expansion project. Husky Rack & Wire quickly differentiated itself from the competition by developing design options and engineering specifications that delivered the best solution and greatest value. By utilizing Husky's innovative design, we validated our decision to develop a highly efficient in-house solution and accomplished our goal to seamlessly transition from our third-party logistics provider. The project results generated cost savings of 55% per pallet location versus a typical sit-down, 3-level warehouse. We got the best of everything in working with the Husky Rack & Wire and Fairchild Equipment team."

*- Richard Hadle
Director, Facilities Planning*

Additionally, Glory Global Solutions realized other benefits across a number of operating areas including faster order-to-delivery times, less product handling and damage, and improved workforce safety. All of which will contribute to enhancing the company's market leadership, competitiveness and customer service.

Contact us to learn more about Husky Rack & Wire material handling products that can help your company increase its storage and handling efficiency.