



LIGHTNING PICK
TECHNOLOGIES

capabilities

more  efficient.
economical.
accurate.



For more than a quarter century, Lightning Pick Technologies has focused on streamlining order fulfillment operations through the application of the most advanced technologies.

As a result, our clients have been able to improve their level of service, achieve superior order quality and advance their positions in the market.

shining brighter.

Lightning Pick Technologies is a light-directed order fulfillment systems specialist. We led the cable-free light module revolution and the innovative engineering of our hardware technology continues to provide extreme operational advantages. At the core of all Lightning Pick products is our robust software that drives the most powerful, flexible order fulfillment system available.

All in all, the Lightning Pick System has self-sufficiency built in—being easy to use, simple to support, and flexible to change.

We have delivered winning order fulfillment execution solutions for single location distribution centers or throughout multi-site supply chain networks.

When our vertical market experience is put to the test, we score high and rate with the best. When we commit, we deliver – no matter what the environment. We can do the same for your business process.

So go ahead and throw your project at us. We'll step up to the plate and hit a home run.



Retail ~ Direct Marketing ~ High Tech Electronics ~ Health & Beauty ~ Catalog ~ Pharmaceutical ~ Automotive ~ Computer ~ Liquor Distribution ~ Manufacturing ~ Grocery & Convenience

You're experiencing rapid business growth.
You need to meet increasing order volumes.
You're striving to become more cost efficient.
You want to apply lean process strategies.
You're working to reduce order cycle times.
You wish to increase quality and accuracy.
You're hoping to do it all while improving customer service.



made to order.

For over 25 years our systems have been tested and proven in over 500 facilities worldwide by recognized leaders in a wide spectrum of demanding vertical industries.

You need Lightning Pick Technologies!

Challenges like those above motivate and elevate us to higher standards. Regardless of the size of your business, the number of your fulfillment operations or your current level of automation, Lightning Pick Technologies can help you increase productivity, accuracy and customer satisfaction.

Our Product Suite offers scalable, stand-alone solutions custom engineered to meet your specific application requirements. All share a common architecture to create fully integrated modular systems for efficient connectivity at single or multiple sites.



Our robust software product and proven project methodology ensure that your system will be ready when projected and expected. And as soon as it hits the floor you'll start hitting new highs for ROI.



on time. on budget.

everytime.

STEP

1

Goals and challenges are addressed; recommendations are made to meet your goals.

STEP

2

Invitation to our Solutions Center is extended. There, you can get hands-on experience and “test pick” available options.

STEP

3

Proposal Specification Document is issued—identifying elements of the project and outlining expectations for all involved.

STEP

4

Your Project Team, headed by Project Manager and Software Engineer, executes the plan to define and configure your final solution.

STEP

5

Conference Room Pilot Process is launched. Here, at our facility, you can test the solution firsthand and receive initial training prior to deployment.

STEP

6

System Installation and Go-Live with our team on-site to provide training and support.

STEP

7

Maintenance Program initiated with 24/7 telephone support. Within a few weeks Progress Review Meeting occurs to ensure your complete satisfaction.



Our own fulfillment to customers is an on-going process. Totally committed to product development, we are constantly introducing new process enhancements and proactive support, backed by 24 X 7 client support in order to keep your system up-to-speed and state-of-the art.

More than one third of our customers expand their systems within the first three years to take advantage of even greater benefits and opportunities.

Our strategic partnerships and seamless integration capabilities ensure success throughout your supply chain operations.



This is why when it comes to light-directed order fulfillment excellence, Lightning Pick is the Best-of-Breed leader with ascendant market share and the strongest user community.



proven results.

The list of companies turning to Lightning Pick Technologies for light-directed fulfillment solutions is striking. In fact, it's the fastest-growing in the industry. The reason? Since 1980, the combination of our hardware advantages and software innovation has established a track record of delivering proven results.

40%
average
increases
in pick rate
productivity.

99.9+%
average
accuracy
rate.

shorter
order cycle
times.

faster
throughput
for increased
order volume.

better
customer
service.

reduced
operational
costs.



“it works”

With your integrated Lightning Pick Technologies solution in place, you'll deliver the perfect order after order after order—on time after time after time. That will result in happier, more satisfied customers. But that's not all. You'll also benefit from increased productivity, reduced costs and accelerated turnaround—all adding up to a major competitive advantage. But don't take our word for it. Take it from the pros who know.

Mark Robinson

MANAGER,
PARTS & ACCESSORIES
DISTRIBUTION CENTER,
HARLEY-DAVIDSON
MILWAUKEE, WI

“As a supplier, Lightning Pick Technologies has offered complete commitment to our Lightning Pick installation by offering flexibility to our changing order fulfillment needs. Their continued innovation to product development has provided advanced applications for our future supply chain needs.”

Kevin Koster

V.P. OF DISTRIBUTION,
TANDY BRANDS ACCESSORIES
DALLAS, TX

“Tandy's average pick rate increased from 171 lines per hour to 350 lines per hour, for a 105% increase in order picking performance. This dramatic increase in pick rate has allowed us to process twice as much product with less labor, utilizing the same warehouse space.”

Chad Sullivan

DIRECTOR OF DISTRIBUTION,
MARKET AMERICA
GREENSBORO, NC

“Before implementing the Pick-to-Light system, we had 128 employees working two shifts in our DC. At that time we were averaging 6,000 packages a day. After installing Lightning Pick, we averaged 8,000 to 9,000 packages a day, with half the staff.”





L I G H T N I N G P I C K
T E C H N O L O G I E S

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Supplements: RFID On Demand ~ Print & Apply Labeling ~ High-Speed Sortation ~ LP Cart ~ LP Kitting