

# MHIA 2009 Annual Meetings

October 4–8, 2009 • Amelia Island, Florida

## EVENTS SCHEDULE


You may also register for the Annual Meetings on-line at:  
[www.MHIA.org/Fall2009](http://www.MHIA.org/Fall2009)

Send one (1) Events Schedule for each attendee, the completed Registration Form (on reverse side), plus payment to arrive by **September 4, 2009** to receive the **discounted registration rate!** Please keep a copy of **BOTH SIDES** of this completed document for your records.

### SUNDAY, OCTOBER 4, 2009

- 9:00 am – 11:00 am MHEFI Board Meeting
- 10:30 am – 11:30 am CICMHE Committee Chair & Executive Committee Meeting
- 12:00 pm – 1:30 pm CICMHE Opening Meeting
- 12:00 pm – 5:00 pm  Golf Tournament
- 1:30 pm – 4:30 pm CICMHE Contents Committee Meeting
- 1:30 pm – 4:30 pm CICMHE Events Committee Meeting
- 5:00 pm – 6:30 pm CICMHE Plenary for CO/EV Meeting

### MONDAY, OCTOBER 5, 2009

- 8:00 am – 9:30 am New Member Orientation Breakfast
- 8:00 am – 10:30 am Reusable Container and Pallet Association Membership Meeting (RCPA)
- 8:00 am – 11:00 am CICMHE Industry Services Committee Meeting
- 8:00 am – 11:00 am CICMHE Academic Services Committee Meeting
- 9:00 am – 10:30 am Automated Storage/Retrieval Systems C/VLM Work Group Meeting (AS/RS)
- 11:00 am – 1:00 pm  Opening & Luncheon
- 1:30 pm – 2:30 pm Crane Manufacturers Association of America Strategic Planning Committee Meeting (CMAA)
- 1:30 pm – 3:00 pm*  **Education Session 1A\*** (repeats in session 5B)  
*Building the Business Case for Lean: Bringing Value to You and Your Customers*
- 1:30 pm – 3:00 pm*  **Education Session 1B\*** (repeats in session 6B)  
*The Great Comeback: Defining Your Post-Recession Plan*
- 1:30 pm – 3:00 pm Automated Storage/Retrieval Systems F/A Work Group Meeting (AS/RS)
- 2:00 pm – 4:00 pm  “The Wine Coach” – Attendee and Spousal Program
- 2:00 pm – 5:00 pm Hoist Manufacturers Institute Engineering Meeting (HMI)
- 3:00 pm – 6:00 pm CICMHE Plenary for AS/IS & Closing Meeting
- 3:00 pm – 6:00 pm Electrification & Controls Manufacturers Association Membership Meeting (ECMA)
- 3:00 pm – 6:00 pm Lift Manufacturers Membership Meeting (LMPS)
- 3:00 pm – 6:00 pm Storage Equipment Manufacturers Association Engineering & Membership Meeting (SMA)
- 3:30 pm – 5:00 pm*  **Education Session 2A\*** (repeats in session 5A)  
*MHIA Industry Leaders Discuss Market Trends*
- 3:30 pm – 5:00 pm*  **Education Session 2B\***  
*Supplier & Channel Partner Collaboration 101, Creating Relationships Through Effective Negotiation*
- 3:30 pm – 7:00 pm Integrated Systems & Controls Council Membership Meeting (ISC)
- 7:30 pm – 10:00 pm  Networking Buffet Dinner

\* Education Sessions are free to all registered attendees —  
Check one (1) per time slot.

 **ICON INDICATES “PARTNER ENCOURAGED TO ATTEND” AND EVENT OPEN TO ALL REGISTERED ATTENDEES.**

Please print or type

Member Company: \_\_\_\_\_

Name: \_\_\_\_\_

Please copy and submit a separate Events Schedule for each attendee.

Please mark the box next to the events you will be attending to allow for adequate seating.

**Badges Should Be Worn For All Events.**

### TUESDAY, OCTOBER 6, 2009

- 7:00 am – 9:00 am  Buffet Breakfast
- 7:30 am – 11:00 am Automated Storage/Retrieval Systems Membership Meeting (AS/RS)
- 8:00 am – 9:00 am*  **Education Session 3A\***  
*Measuring Up In A Down Economy: What Really Matters?*
- 8:00 am – 11:00 am*  **Education Session 3B\***  
*Great Supply Chains in Great Companies — Lessons from the Best*
- 8:00 am – 11:00 am Conveyor & Sortation Systems Membership Meeting (CSS)
- 8:00 am – 11:00 am Deck Tech Group Meeting
- 8:00 am – 11:00 am Ergonomic Assist Systems & Equipment Membership Meeting (EASE)
- 8:00 am – 11:00 am Hoist Manufacturers Institute Membership Meeting (HMI)
- 8:00 am – 11:00 am Institute of Caster and Wheel Manufacturers Membership Meeting (ICWM)
- 8:30 am – 5:00 pm Crane Manufacturers Association of America Engineering Meeting (CMAA)
- 9:30 am – 11:00 am*  **Education Session 4A\***  
*Understanding Negotiation Relationship Outcomes, Supplier and Channel Partner Collaboration 202*
- 11:30 am – 1:30 pm  Luncheon with Keynote  
*Speaker: Jim Carroll*
- 2:00 pm – 3:30 pm*  **Education Session 5A\*** (repeat of session 2A)  
*MHIA Industry Leaders Discuss Market Trends*
- 2:00 pm – 3:30 pm*  **Education Session 5B\*** (repeat of session 1A)  
*Building the Business Case for Lean: Bringing Value to You and Your Customers*
- 3:00 pm – 6:00 pm Automatic Guided Vehicle Systems Membership Meeting (AGVS)
- 3:00 pm – 6:00 pm Monorail Manufacturers Association Membership Meeting (MMA)
- 3:00 pm – 6:00 pm Order Fulfillment Council Membership Meeting (OFC)
- 3:00 pm – 6:00 pm Rack Manufacturers Institute Engineering Meeting (RMI)
- 4:00 pm – 5:30 pm*  **Education Session 6A\***  
*What are the leading loss drivers for manufacturing and warehousing today? Understanding these facts will help you sell your equipment solutions to the right people.*
- 4:00 pm – 5:30 pm*  **Education Session 6B\*** (repeat of session 1B)  
*The Great Comeback: Defining Your Post-Recession Plan*
- 7:30 pm – 10:30 pm  MHIA Buffet Dinner

### WEDNESDAY, OCTOBER 7, 2009

- 6:30 am – 9:00 am  Buffet Breakfast
- 7:30 am – 11:00 am Vertical Reciprocating Conveyor Committee Meeting (VRC)
- 8:00 am – 11:00 am Crane Manufacturers Association of America Membership Meeting (CMAA)
- 8:00 am – 11:00 am Loading Dock Equipment Manufacturers Membership Meeting (LODEM)
- 8:00 am – 11:00 am Rack Manufacturers Institute Membership Meeting (RMI)
- 8:00 am – 11:00 am Supply Chain Execution Systems & Technologies Group Membership Meeting (SCE)
- 11:00 am – 1:30 pm  Closing Ceremonies & Luncheon
- 2:00 pm – 5:00 pm Chairmen's Council & Leadership Roundtable Meetings
- 7:00 pm – 10:30 pm Leadership Recognition Dinner

### THURSDAY, OCTOBER 8, 2009

- 8:00 am – 10:00 am  Farewell Buffet Breakfast

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## REGISTRATION FORM

Send this completed Registration Form, plus one (1) Events Schedule (on reverse side) for each attendee, and payment to arrive by **September 4, 2009** to receive the **discounted registration rate!** Please keep a copy of **BOTH SIDES** of this completed document for your records.

You may also register for the Annual Meetings on-line at:  
[www.MHIA.org/Fall2009](http://www.MHIA.org/Fall2009)

*Please print or type*

Member Company: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_

Name for Badge: \_\_\_\_\_  I'm a first-time attendee

E-mail: \_\_\_\_\_ Phone: \_\_\_\_\_

Spouse/Guest Name: \_\_\_\_\_  I'm a first-time attendee

### ADDITIONAL PEOPLE FROM SAME COMPANY:

Name for Badge: \_\_\_\_\_  I'm a first-time attendee

E-mail: \_\_\_\_\_ Phone: \_\_\_\_\_

Spouse/Guest Name: \_\_\_\_\_  I'm a first-time attendee

Name for Badge: \_\_\_\_\_  I'm a first-time attendee

E-mail: \_\_\_\_\_ Phone: \_\_\_\_\_

Spouse/Guest Name: \_\_\_\_\_  I'm a first-time attendee

### REGISTRATION FEES:

MHIA 2009 Annual Meetings (October 4-8, 2009), \$695 per person: # \_\_\_\_\_ X \$695 = \$ \_\_\_\_\_

Additional person from same company, \$595 per person: # \_\_\_\_\_ X \$595 = \$ \_\_\_\_\_

Spouse / Partner, \$395 per person: # \_\_\_\_\_ X \$395 = \$ \_\_\_\_\_

Invited Guest, \$395 per person: # \_\_\_\_\_ X \$395 = \$ \_\_\_\_\_

Take \$100 discount per person if registering and paying on or before September 4, 2009: # \_\_\_\_\_ X \$100 = \$ \_\_\_\_\_

Golf (Sunday, October 4, 2009), \$150 per person: # \_\_\_\_\_ X \$150 = \$ \_\_\_\_\_

One (1) accompanied first time attendee:\* # **1** X \$0 = \$ **0**

\* One (1) employee of a Member Company in good standing who is attending either an Annual or Spring MHIA Meeting for the first time may attend at no charge, if accompanied by a registered Member.

**Total Due \$** \_\_\_\_\_

### METHOD OF PAYMENT:

Check enclosed (make payable to Material Handling Industry of America).

MasterCard  Visa  AmEx Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Card Holder Signature: \_\_\_\_\_

#### MAIL TO:

**MHIA 2009 Annual Meetings**  
8720 Red Oak Boulevard – Suite 201  
Charlotte, NC 28217-3992

#### OR FAX BOTH SIDES WITH CREDIT CARD PAYMENT TO:

**704-676-1199**  
Material Handling Industry of America  
Attention: MHIA 2009 Annual Meetings

### REGISTRATION POLICIES:

**Only individuals registered and badged may attend meeting events.**

Payment must be received in advance.

### CANCELLATION POLICY:

Cancellations received on or before September 4, 2009 entitle the registrant to a full refund.

Cancellations received between September 4 – 24, 2009 will be charged an administrative fee of \$50.

There will be no registration refunds for cancellations received after September 24, 2009.

**Badges Should Be Worn For All Events.**