

Why Choose Konecranes?

Overhead lifting equipment is a purchase that can impact the success and profitability of your business for decades. Before you buy, please consider why equipment from Konecranes may be the right choice for your company.



Financial Strength

Konecranes is a publicly-held corporation with over \$2.0 billion in annual sales and a very stable financial position. Total North American sales by all Konecranes companies exceed \$700 million annually. The financial strength of Konecranes assures you of long-term stability for continued business and aftermarket support. We have the financial resources to offer bonding for your entire project along with corporate guarantees.

World Leader in Crane Technology

Konecranes is a global crane company with experience in virtually all material handling applications— manufacturing a full line of equipment from shop cranes and hoists to engineered process duty cranes. Our size and market position enable us to design and manufacture a full line of motors, gearboxes, wheel assemblies, drum assemblies and other components specifically for crane and hoist duty. Our cranes utilize heavy-duty, time-proven components that have been used successfully in hundreds of applications.

ISO 9001 Quality

All Konecranes' component factories worldwide have earned ISO 9001 quality certification. Our Houston, Texas crane assembly facility has earned this certification as well.

Comprehensive Warranty

Because Konecranes manufactures its own components, it can offer a comprehensive warranty on the entire crane— one of the best in the industry.

Fast Delivery, Available Spares

Konecranes' integrated approach to design and manufacturing expedites the construction process, and produces a very reliable, high-quality crane with no "one-of-a-kind" components that would be hard to replace in years to come.

Visit with us to learn more at:
www.konecranesamerica.com

KONECRANES ADVANTAGES: Helping your company maintain the competitive edge.



Engineering Capabilities

Konecranes' combined crane engineering staff in North America and Europe includes more than 150 engineers and designers working on a networked CAD system with proprietary crane design programs and databases. In addition, we also have a full-time in-house automation department for single-source responsibility.

Project Management

A dedicated team headed by a full-time project manager executes each custom crane project. The project manager is the customer's primary point of contact, and coordinates all aspects of the project from kick-off through design, manufacture, delivery and installation. Exceeding customer expectations is the constant goal of every project team, who utilize proven project management tools and techniques and all of the resources of the global Konecranes organization.

Ongoing Service Support

With over 120 North American locations servicing all makes of overhead cranes, Konecranes provides ongoing support for its cranes, plus any other lifting equipment you may have on your site. Insight and experience gained through maintaining other makes of overhead cranes has helped Konecranes optimize its own product, along with providing support for its customers.

Final Considerations

As you weigh the pros and cons of the companies available to provide lifting equipment for your project, here are a few final things to consider:

- **Konecranes is one of the largest overhead crane manufacturers in the world, with global experience, resources, distribution and service.**
- **Konecranes offers the world's broadest range of overhead lifting equipment, with lifting capacities from one-half ton to over 1,000 tons.**
- **Konecranes is strongly committed to ongoing research and development.**
- **Konecranes is the world's leading provider of maintenance services for all makes of overhead cranes**
- **With over 120 service locations in North America, your lifting solutions are never far away.**

MEMBER COMPANY:



Call Konecranes toll free: 800-231-0241
Or visit www.konecranesamerica.com