



3PL CASE STUDY

Tagg Logistics Combines Cadence WMS and Logistyx Real-Time Supply Chain Execution System



TAGG Logistics is a leading order fulfillment and third-party

logistics (3PL) provider focused on helping businesses cost-effectively handle their order fulfillment and distribution challenges. Operating out of facilities in St. Louis, Missouri and Reno, Nevada, the company serves a nationwide client base of manufacturers, wholesalers and retailers shipping to their customers throughout North America and the world.

CHALLENGE

Tod Yazdi and Gary Patterson founded TAGG Logistics in 2006 and began a steady path of aggressive growth. "We knew that we were going to quickly outgrow our legacy systems as they didn't have the functionality to address the more sophisticated requirements our clients were demanding," said Yazdi. TAGG had also decided to expand its services to support a wider range of companies.



"We now have some B-to-C clients that are doing thousands of individual orders a day. We also have B-to-B clients who may do one order a day – but it might be for 40,000 cases of product going to Walmart stores," he said.

Based on their plans for growth, TAGG's team required their new warehouse management system (WMS) and transportation management system (TMS) to:

- Handle a very high-volume, diverse order fulfillment environment
- Streamline and accelerate the picking process
- Provide flexible product and shipment tracking capabilities
- Provide sophisticated least cost routing for small parcel and LTL shipments
- Accelerate shipment processing speeds for both domestic and export shipments
- Automatically capture all order handling and shipping details for billing

SOLUTION

TAGG reviewed several WMS solutions before choosing the Cadence WMS by Cadre Technologies. "One key to making the choice," said Yazdi, "was that we picked five or six of our actual clients and asked the finalists to demonstrate how their orders would move through their system in a near 'live test' mode."

They chose the Cadence WMS because it was designed for the 3PL industry, it provided the flexibility they needed to support diverse client requirements, and included an integrated billing solution.

"Our ability to manage cycle counts, track products and manage inventory is now over 99.9% accurately reported in our systems."

— Tod Yazdi

The company next replaced its TMS with the Logistyx shipping system, which provides a single platform to manage all small parcel, LTL, USPS and regional carrier shipping.



Cadence and the Logistyx system are tightly integrated with a scalable architecture to exchange information in real-time to create the most efficient high volume fulfillment processes possible.

With sales increasing 53% year over year, this 3PL needed a tightly integrated and scalable warehouse management and shipping solution that could efficiently handle high order volumes for its diverse B-to-B and B-to-C customer base.

COLLABORATION IS CRITICAL

As fulfillment experts know, making the transition to an entirely new WMS/TMS system can be a huge undertaking that, handled poorly, can actually bring warehouse operations to a halt. For this reason, Yazdi advises anyone considering the move to choose vendors with deep industry expertise and the necessary staff resources to support them for the long-term. He and his team credit Cadre Technologies with being not just a WMS vendor, but a true partner, enabling TAGG to continue to improve its operations.

Yazdi values Logistyx for its flexible and high-performance shipping system, but he values the company's team's transportation knowledge equally as much. "Our shipping requirements are continually evolving as customers want us to add new carriers, new shipping methods and pricing programs," he said. "We always feel we can pick up the phone, call Logistyx and get what we need done. It truly is a partnership.

BENEFITS

Faster pick rates. "We can configure how we group and wave orders to the warehouse and dramatically increased the efficiency of our order processors."

99.9% inventory accuracy. "Our ability to manage cycle counts and manage inventory is now over 99.9% accurately reported in our systems."

Responsive customer reporting. "We can provide data to our clients like never before. They love it."

Automated billing. "We've created an automated billing process that fully captures costs for all the value-added services we provide."

Sophisticated, streamlined shipment processing. "Our new system allows us to perform least-cost routing, produce all carrier labels and upload the shipping costs back to the billing system."

Customer-specific shipping programs. "We've also embedded customer-specific shipping rules, simplifying the process even further."

Paperless international shipping. Documents are automatically processed in seconds.

ABOUT LOGISTYX TECHNOLOGIES

Logistyx Technologies offers flexible multi-carrier shipping software solutions that help companies reduce order-to-delivery costs while boosting efficiency and choice. For more information, visit www.logistyx.com.



Contact Logistyx to streamline your shipping operations.

www.logistyx.com | info@logistyx.com | US Phone: +1 877 755 2374 | Intl Phone +31 20 241 0265

Corporate Headquarters: Chicago, IL USA

North America Offices: Philadelphia, PA | San Diego, CA | St. Louis, MO | Toronto, ON

Europe Headquarters: Hoofddorp, Netherlands

Asia Office: Singapore

© Logistyx Technologies, LLC. All rights reserved. (0818)